

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

Current Report
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported):
November 4, 2024

TPG Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-41222
(Commission File Number)

87-2063362
(IRS Employer
Identification No.)

301 Commerce Street, Suite 3300
Fort Worth, TX

(817) 871-4000
(Registrant's telephone number, including area code)

76102
(Zip Code)

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Title of each class	Securities registered pursuant to Section 12(b) of the Act: Trading Symbol(s)	Name of each exchange on which registered
Class A common stock	TPG	The Nasdaq Stock Market LLC (Nasdaq Global Select Market)
6.950% Subordinated Notes due 2064	TPGXL	The Nasdaq Stock Market LLC (Nasdaq Global Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 4, 2024, TPG Inc. issued a summary press release and a detailed earnings presentation announcing financial results for its third quarter ended September 30, 2024. The summary press release and the earnings presentation are furnished as Exhibit 99.1 and Exhibit 99.2, respectively, to this report.

As provided in General Instruction B.2 of Form 8-K, the information in this Item 2.02 and Exhibits 99.1 and 99.2 incorporated in this Form 8-K shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall such information or Exhibits 99.1 and 99.2 be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

Item 9.01 Financial Statements and Exhibits.**(d) Exhibits**

Exhibit No.	Description
99.1	Summary press release of TPG Inc., dated November 4, 2024.
99.2	Earnings presentation of TPG Inc., dated November 4, 2024.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

TPG INC.

By: /s/ Jack Weingart
Name: Jack Weingart
Title: Chief Financial Officer

Date: November 4, 2024

TPG Reports Third Quarter 2024 Results

Total assets under management of \$239 billion as of September 30, 2024, an increase of 76% compared to \$136 billion as of September 30, 2023

GAAP net income attributable to TPG Inc. of \$9 million for the third quarter ended September 30, 2024, with basic net income per share of Class A common stock of \$0.04

Fee-Related Earnings of \$191 million for the third quarter ended September 30, 2024, an increase of 22% year-over-year, resulting in a Fee-Related Earnings margin of 41%

After-tax Distributable Earnings of \$189 million (or \$0.45 per share of Class A common stock) for the third quarter ended September 30, 2024

Dividend of \$0.38 per share of Class A common stock for the third quarter ended September 30, 2024

San Francisco and Fort Worth, Texas – November 4, 2024 – TPG Inc. (NASDAQ: TPG), a leading global alternative asset management firm, reported its unaudited third quarter 2024 results. TPG issued a full detailed presentation of its third quarter ended September 30, 2024 results, which can be viewed through the Investor Relations section of TPG's website at shareholders.tpg.com.

"TPG's strong third quarter results highlight the broad-based momentum across our firm," said Jon Winkelried, Chief Executive Officer. "We just marked the one-year anniversary of our acquisition of Angelo Gordon, and we are operating as one firm with the full force of our combined capabilities. Through the first three quarters of this year, we have deployed nearly \$23 billion of capital, generated realizations of almost \$16 billion, and raised more than \$21 billion across our strategies. Our strong track record, brand, and the integrated business we've built across private equity, credit, and real estate are clearly resonating with our clients and other key stakeholders."

Dividend

TPG has declared a quarterly dividend of \$0.38 per share of Class A common stock to holders of record at the close of business on November 14, 2024, payable on December 2, 2024.

Conference Call

TPG will host a conference call and live webcast today at 11:00 am ET. It may be accessed by dialing (800) 245-3047 (US toll-free) or (203) 518-9765 (international), using the conference ID TPGQ324. The number should be dialed at least ten minutes prior to the start of the call. A simultaneous webcast will also be available and can be accessed through the Investor Relations section of TPG's website at shareholders.tpg.com. A webcast replay will be made available on the Events page in the Investor Relations section of TPG's website.

About TPG

TPG is a leading global alternative asset management firm, founded in San Francisco in 1992, with \$239 billion of assets under management and investment and operational teams around the world. TPG invests across a broadly diversified set of strategies, including private equity, impact, credit, real estate, and market solutions, and our unique strategy is driven by collaboration, innovation, and inclusion. Our teams combine deep product and sector experience with broad capabilities and expertise to develop differentiated insights and add value for our fund investors, portfolio companies, management teams, and communities.

Shareholders

Gary Stein
212-601-4750
shareholders@tpg.com

Media

Luke Barrett
415-743-1550
media@tpg.com

Forward Looking Statements; No Offers

This document may contain "forward-looking" statements. Forward-looking statements can be identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects" and similar references to future periods, or by the inclusion of forecasts or projections. Examples of forward-looking statements include, but are not limited to, statements we make regarding the outlook for our future business and financial performance, estimated operational metrics, business strategy and plans and objectives of management for future operations, including, among other things, statements regarding expected growth, future capital expenditures, fund performance, dividends and dividend policy, and debt service obligations.

Forward-looking statements are based on our current expectations and assumptions regarding our business, the economy and other future conditions. Because forward-looking statements relate to the future, by their nature, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, our actual results may differ materially from those contemplated by any forward-looking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include the inability to recognize the anticipated benefits of the acquisition of Angelo Gordon; unexpected costs related to the integration of the Angelo Gordon business and operations; our ability to manage growth and execute our business plan; and regional, national or global political, economic, business, competitive, market and regulatory conditions, among various other risks discussed in the Company's SEC filings.

For the reasons described above, we caution you against relying on any forward-looking statements, which should be read in conjunction with the other cautionary statements included elsewhere in this document and risk factors discussed from time to time in the Company's filings with the SEC, which can be found at the SEC's website at <http://www.sec.gov>. Any forward-looking statement in this document speaks only as of the date of this document. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to update or revise any forward-looking statement after the date of this document, whether as a result of new information, future developments or otherwise, except as may be required by law. No recipient should, therefore, rely on these forward-looking statements as representing the views of the Company or its management as of any date subsequent to the date of the document.

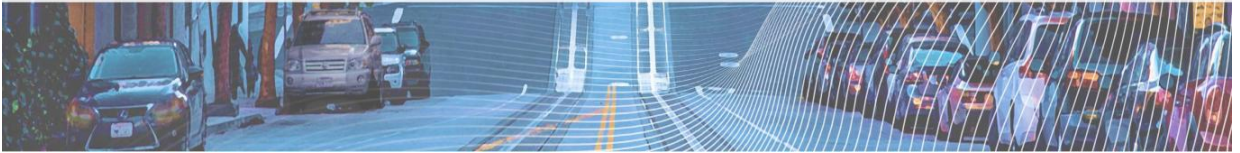
This document does not constitute an offer of any TPG Fund.



TPG

TPG Reports Third Quarter 2024 Financial Results

Quarter Ended September 30, 2024



TPG Reports Third Quarter 2024 Results

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- Fee-Related Earnings of \$191 million for the third quarter ended September 30, 2024, an increase of 22% year-over-year, resulting in a Fee-Related Earnings margin of 41%
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About TPG

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Forward Looking Statements; No Offers; Non-GAAP Information

This document may contain "forward-looking" statements. Forward-looking statements can be identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects" and similar references to future periods, or by the inclusion of forecasts or projections. Examples of forward-looking statements include, but are not limited to, statements we make regarding the outlook for our future business and financial performance, estimated operational metrics, business strategy and plans and objectives of management for future operations, including, among other things, statements regarding expected growth, future capital expenditures, fund performance, dividends and dividend policy, and debt service obligations.

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This document does not constitute an offer of any TPG Fund. Throughout this document, all current period amounts are preliminary and unaudited; totals may not sum due to rounding.

See the Reconciliations and Disclosures Section of this document for reconciliations of Non-GAAP to the most comparable GAAP measures.



**Third Quarter
2024 Results**

GAAP Statements of Operations (Unaudited)

- Net loss of \$21 million for 3Q'24 compared to 3Q'23 net loss of \$95 million
- Net income attributable to TPG Inc. of \$9 million for 3Q'24 compared to net income attributable to TPG Inc. of \$15 million in 3Q'23

(\$ in thousands, except share and per share amounts)	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD
Revenues				
Fees and other	\$ 366,149	\$ 524,733	\$ 1,004,723	\$ 1,559,828
Capital allocation-based income (loss)	(205,794)	330,670	402,051	863,840
Total revenues	160,355	855,403	1,406,774	2,423,668
Expenses				
Compensation and benefits:				
Cash-based compensation and benefits	123,160	205,641	359,278	603,463
Equity-based compensation	136,650	242,405	449,109	697,855
Performance allocation compensation	(120,770)	223,637	272,648	553,824
Total compensation and benefits	139,040	671,683	1,081,035	1,855,142
General, administrative and other	101,596	141,262	311,013	463,078
Depreciation and amortization	7,701	32,400	24,227	97,444
Interest expense	7,792	21,789	23,728	64,413
Expenses of consolidated Public SPACs	81	—	1,053	—
Total expenses	256,210	867,134	1,441,056	2,480,077
Investment income (loss)				
Net (losses) gains from investment activities	(4,203)	(8,483)	11,459	(30,333)
Interest, dividends and other	10,994	12,670	28,948	39,390
Investment and other income of consolidated Public SPACs	2,596	—	8,359	—
Total investment income	9,387	4,187	48,766	9,057
(Loss) income before income taxes	(86,468)	(7,544)	14,484	(47,352)
Income tax expense	8,244	13,881	33,511	40,657
Net loss⁽¹⁾	(94,712)	(21,425)	(19,027)	(88,009)
Net income attributable to redeemable equity in Public SPACs	5,148	—	12,044	—
Net loss attributable to non-controlling interests in TPG Operating Group	(49,556)	(33,503)	(100,354)	(145,832)
Net income (loss) attributable to other non-controlling interests	(64,971)	3,117	2,366	47,330
Net income attributable to TPG Inc.	\$ 14,667	\$ 8,961	\$ 66,917	\$ 10,503
Net income (loss) per share data:				
Net income (loss) available to Class A common stock per share				
Basic	\$ 0.14	\$ 0.04	\$ 0.73	\$ (0.04)
Diluted	\$ (0.09)	\$ (0.08)	\$ (0.08)	\$ (0.37)
Weighted-average shares of Class A common stock outstanding				
Basic	80,617,057	103,358,212	80,223,076	98,073,675
Diluted	309,269,698	364,836,508	309,201,724	364,651,518

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.
1. Operating profit margin, defined as net income divided by total revenue, was (59.1%) for 3Q'23 and (2.5%) for 3Q'24.

Third Quarter and Year to Date Highlights

Non-GAAP Financial Measures (\$M)

- 3Q'24 FRR of \$460 million increased 43% versus 3Q'23, with 3Q'24 FRE of \$191 million and 3Q'24 After-tax DE of \$189 million

	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD
Fee-Related Revenues ("FRR")	\$321	\$460	\$873	\$1,370
Fee-Related Earnings ("FRE")	156	191	381	574
Realized Performance Allocations, Net	43	32	55	90
After-Tax Distributable Earnings ("After-tax DE")	196	189	380	577

Operating Metrics (\$B)

- Total AUM of \$239 billion, up 76% in the last twelve months; FAUM of \$142 billion, up 80% over the same period

	3Q'23	4Q'23	2Q'24	3Q'24
Assets Under Management ("AUM")	\$136.1	\$221.6	\$229.0	\$239.1
Fee Earning Assets Under Management ("FAUM")	78.9	136.8	137.0	141.7
Net Accrued Performance	0.7	0.9	0.9	1.0
Available Capital	38.2	51.3	53.2	58.4

	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD
Capital Raised	\$3.4	\$10.4	\$6.9	\$21.3
Capital Invested	5.5	8.6	10.6	22.7
Realizations	4.5	5.6	7.5	15.8

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.
See the Reconciliations and Disclosures Section of this presentation for a full reconciliation of Non-GAAP to the most comparable GAAP measures and adjustment descriptions.

Non-GAAP Financial Measures

- FRE increased 22% from \$156 million in 3Q'23 to \$191 million in 3Q'24; FRE margin decreased from 49% in 3Q'23 to 41% in 3Q'24, largely driven by the inclusion of TPG AG and a decrease in catch-up management fees year-over-year
- After-tax DE of \$189 million in 3Q'24, a decrease from \$196 million in 3Q'23, primarily driven by an increase in interest expense, net and lower realized performance allocations, net, partially offset by an increase in FRE

(\$ in thousands)	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD	3Q'24 LTM
Fee-Related Revenues					
Management fees	\$ 278,503	\$ 407,163	\$ 783,113	\$ 1,223,122	\$ 1,618,730
Fee-related performance revenues	—	5,557	—	13,917	15,559
Transaction, monitoring and other fees, net	30,892	43,153	52,428	111,454	166,739
Other income	11,947	3,969	36,986	21,553	33,745
Fee-Related Revenues	321,342	459,842	872,527	1,370,046	1,834,773
Fee-Related Expenses					
Cash-based compensation and benefits, net	99,605	174,514	295,648	520,943	677,565
Fee-related performance compensation	—	2,778	—	6,958	8,359
Operating expenses, net	65,670	91,783	196,099	267,743	348,896
Fee-Related Expenses	165,275	269,075	491,747	795,644	1,034,820
Fee-Related Earnings	156,067	190,767	380,780	574,402	799,953
Realized performance allocations, net	43,376	32,112	55,031	89,643	108,639
Realized investment income and other, net ⁽¹⁾	5,672	(2,529)	(22,265)	(5,934)	(30,910)
Depreciation expense	(1,235)	(5,045)	(3,579)	(15,382)	(18,392)
Interest expense, net	2,706	(9,118)	2,489	(26,777)	(27,865)
Distributable Earnings	206,586	206,187	412,456	615,952	831,425
Income taxes	(11,007)	(16,742)	(32,797)	(39,243)	(49,069)
After-Tax Distributable Earnings	\$ 195,579	\$ 189,445	\$ 379,659	\$ 576,709	\$ 782,356

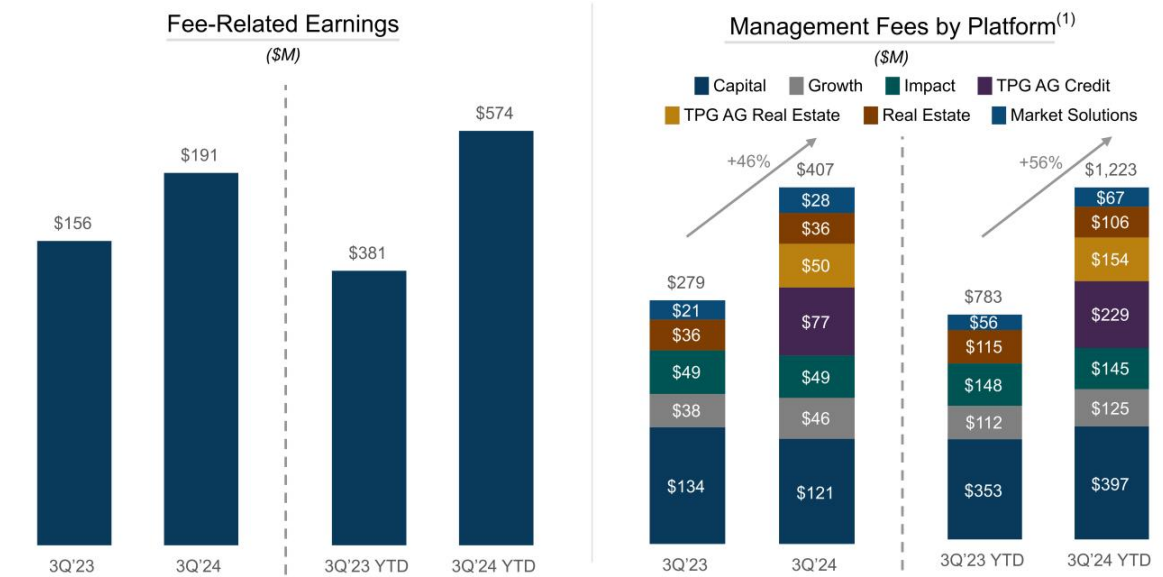
Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.

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1. Realized investment income and other, net includes activity considered non-core to our Fee-Related Earnings operations, including expenses related to the Acquisition of \$3 million, \$16 million, and \$34 million for 3Q'24, 3Q'24 YTD, and 3Q'24 LTM, respectively.

Fee-Related Earnings

- 3Q'24 FRR increased 43% over 3Q'23, primarily driven by TPG AG and an increase in capital markets fees
- Fee-related expenses in 3Q'24 increased 63% over 3Q'23, primarily due to the addition of TPG AG
- FRE margin decreased from 49% in 3Q'23 to 41% in 3Q'24, largely driven by the inclusion of TPG AG and a decrease in catch-up management fees year-over-year; 3Q'24 LTM FRE margin of 44%



Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.
 See the Reconciliations and Disclosures Section of this presentation for reconciliations of Non-GAAP to the most comparable GAAP measures and adjustment descriptions.
 1. Catch-up management fees totaled \$25 million and \$15 million for 3Q'23 and 3Q'24, respectively.

Distributable Earnings

- After-tax DE decreased from \$196 million in 3Q'23 to \$189 million for 3Q'24, primarily driven by an increase in interest expense, net and lower realized performance allocations, net, partially offset by an increase in FRE

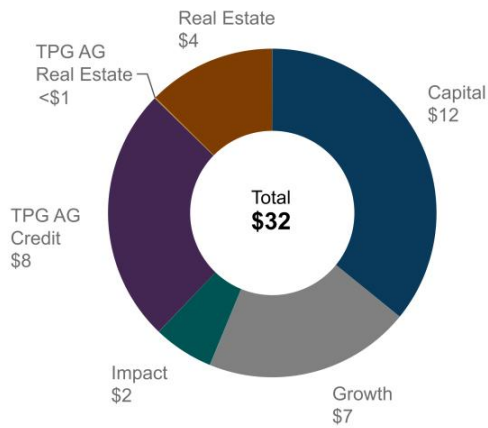


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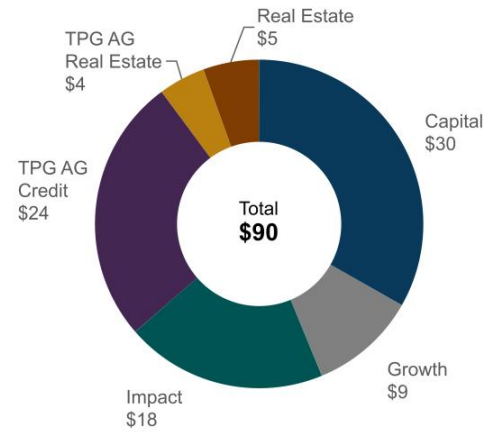
Realized Performance Allocations, Net

- Realized performance allocations, net were \$32 million in 3Q'24, primarily driven by TPG VII in the Capital platform, Growth IV in the Growth platform, TREP III in the Real Estate platform, and MMDL IV in TPG AG Credit
- Realized performance allocations, net for 3Q'24 YTD were \$90 million, primarily driven by Rise Climate I in the Impact platform, TPG VIII and TPG VII in the Capital platform, MMDL IV in TPG AG Credit, Growth IV in the Growth platform, and TREP III in the Real Estate platform

3Q'24 Realized Performance Allocations, Net
(\$M)



3Q'24 YTD Realized Performance Allocations, Net
(\$M)



■ Capital
 ■ Growth
 ■ Impact
 ■ TPG AG Credit
 ■ TPG AG Real Estate
 ■ Real Estate
 ■ Market Solutions

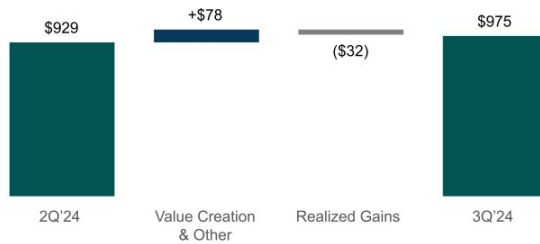
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Net Accrued Performance

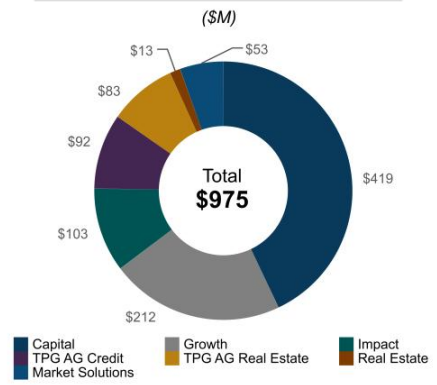
Platform	Investment Appreciation / (Depreciation)	
	3Q'24	3Q'24 YTD
Capital	2.5%	5.7%
Growth	1.9%	7.0%
Impact	2.9%	7.3%
TPG AG		
TPG AG Credit	3.4%	9.7%
TPG AG Real Estate	1.5%	2.0%
Real Estate	2.0%	6.6%
Market Solutions ⁽¹⁾	1.6%	5.7%

CLOs	Loan Level Return	
	3Q'24	3Q'24 YTD
U.S. CLOs	2.5%	6.7%
European CLOs	2.2%	6.3%

3Q'24 Net Accrued Performance Walk (\$M)



3Q'24 Net Accrued Performance (\$M)



Net Accrued Performance by Fund Vintage (\$M)	2Q'24	3Q'24
2018 & Prior	\$444	\$477
2019	262	265
2020	103	103
2021	68	76
2022	51	52
2023	1	2
Total	\$929	\$975

1. Due to the nature of their strategy, Appreciation / (Depreciation) in the Market Solutions platform above includes information for certain funds as of June 30, 2024. Accordingly, those funds' performance information does not reflect any fund activity for the quarter ended September 30, 2024 and therefore does not cover the same period presented for other funds. Any activity occurring during the quarter ended September 30, 2024 will be reflected in the performance information presented in future reporting.

GAAP Balance Sheet (Unaudited)

- Cash increased to \$1.2 billion at the end of 3Q'24 primarily resulting from the net proceeds of our Senior and Subordinated notes offerings after repaying the outstanding borrowings under our Senior Unsecured Revolving Credit Facility and Senior Unsecured Term Loan; the Senior and Subordinated notes offerings drove total debt obligations to \$1.3 billion
- Investments increased \$0.6 billion from \$6.7 billion in 4Q'23 to \$7.4 billion in 3Q'24

(\$ in thousands)	4Q'23	3Q'24
Assets		
Cash and cash equivalents	\$ 665,188	\$ 1,164,491
Investments	6,724,112	7,355,238
Other assets	894,785	999,366
Intangible assets and goodwill	1,085,587	1,002,923
Total assets	9,369,672	10,522,018
Liabilities and equity		
Liabilities		
Debt obligations	945,052	1,329,682
Accrued performance allocation compensation	4,096,052	4,319,333
Other liabilities	967,434	1,485,914
Total liabilities	6,008,538	7,134,929
Equity		
TPG Inc. ⁽¹⁾	579,157	723,160
Other non-controlling interests	2,781,977	2,663,929
Total equity	3,361,134	3,387,089
Total liabilities and equity	\$ 9,369,672	\$ 10,522,018

1. Includes TPG Inc. Class A and B common stock as well as additional paid-in-capital and retained earnings.

Non-GAAP Balance Sheet

- Cash and cash equivalents totaled \$261 million at the end of 3Q'24
- At the end of 3Q'24, our net debt⁽¹⁾ was \$1.1 billion and our undrawn Senior Unsecured Revolving Credit Facility capacity was \$1.2 billion
- Our borrowings primarily include Senior and Subordinated notes with a principal amount of \$1.0 billion and securitized notes with a principal amount of \$250 million (which are backed by \$618 million in pledged assets as of 3Q'24)

(\$ in thousands)	4Q'23	3Q'24
Book Assets		
Cash and cash equivalents	\$ 105,480	\$ 261,019
Net accrued performance	891,455	974,687
Investments in funds	877,802	1,042,072
Intangible assets and goodwill	1,007,899	935,893
Other assets	679,638	869,270
Total Book Assets	3,562,274	4,082,941
Book Liabilities		
Accounts payable, accrued expenses and other	296,147	497,692
Debt obligations	945,052	1,329,682
Total Book Liabilities	1,241,199	1,827,374
Net Book Value	\$ 2,321,075	\$ 2,255,567

See the Reconciliations and Disclosures Section of this presentation for reconciliations of Non-GAAP to the most comparable GAAP measures and adjustment descriptions.
 1. Net debt comprised of \$1.4 billion in debt principal less \$261 million of cash and cash equivalents.

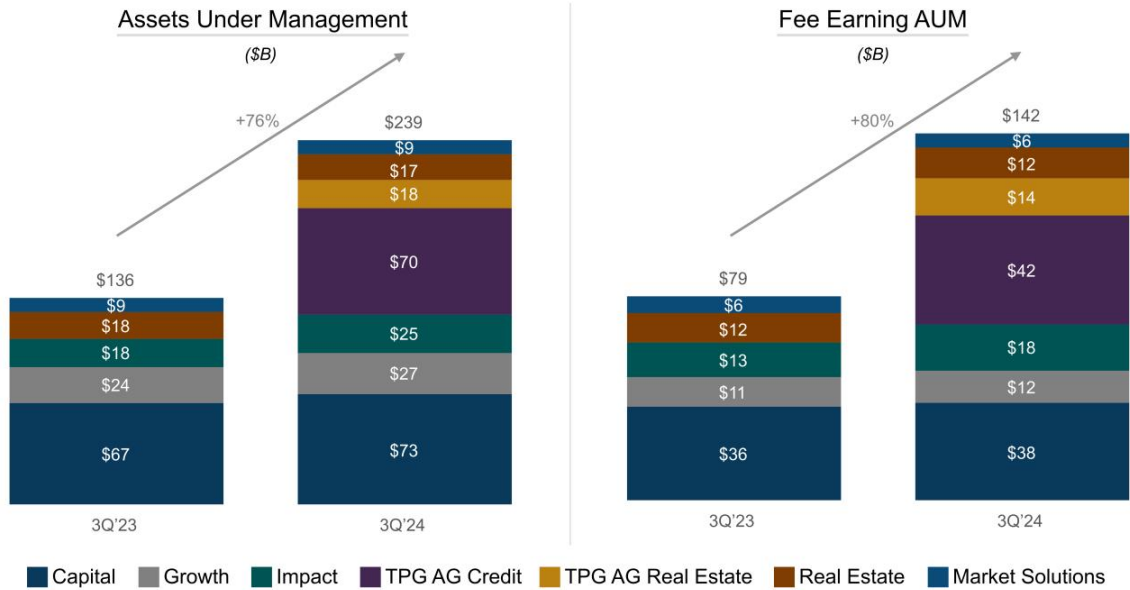


Operating Metrics



Assets Under Management and Fee Earning AUM

- 3Q'24 AUM rose 76% over 3Q'23 to \$239.1 billion, primarily driven by the acquisition of TPG AG in 4Q'23
- Over the last twelve months capital raised totaled \$30.2 billion, including \$4.4 billion in Rise Climate II within the Impact platform, \$2.1 billion in Growth VI within the Growth platform, and \$2.1 billion in MMDL V within TPG AG Credit; realizations totaled \$18.5 billion over the same period
- 3Q'24 FAUM increased 80% over 3Q'23 to \$141.7 billion, primarily due to the addition of TPG AG

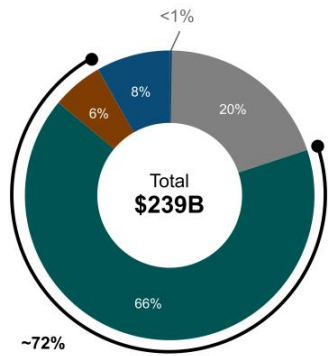


Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.

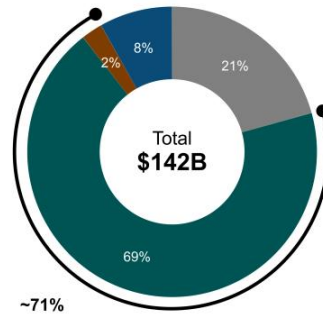
Assets Under Management and Fee Earning AUM Duration

- At the end of 3Q'24, approximately 72% of our AUM and 71% of our FAUM were in perpetual or long-dated funds with a duration⁽¹⁾ of 10 or more years (prior to any available extensions)
- At the end of 3Q'24, approximately 67% of our FAUM had a remaining lifespan⁽²⁾ of 5 or more years, with 34% in vehicles that have 10 or more years remaining (including those considered perpetual)

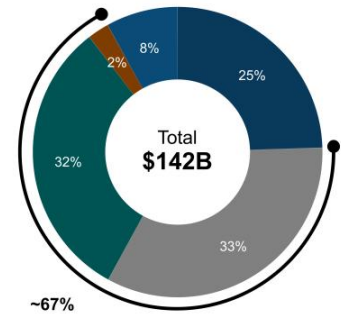
AUM by Duration at Inception



FAUM by Duration at Inception



FAUM by Remaining Duration

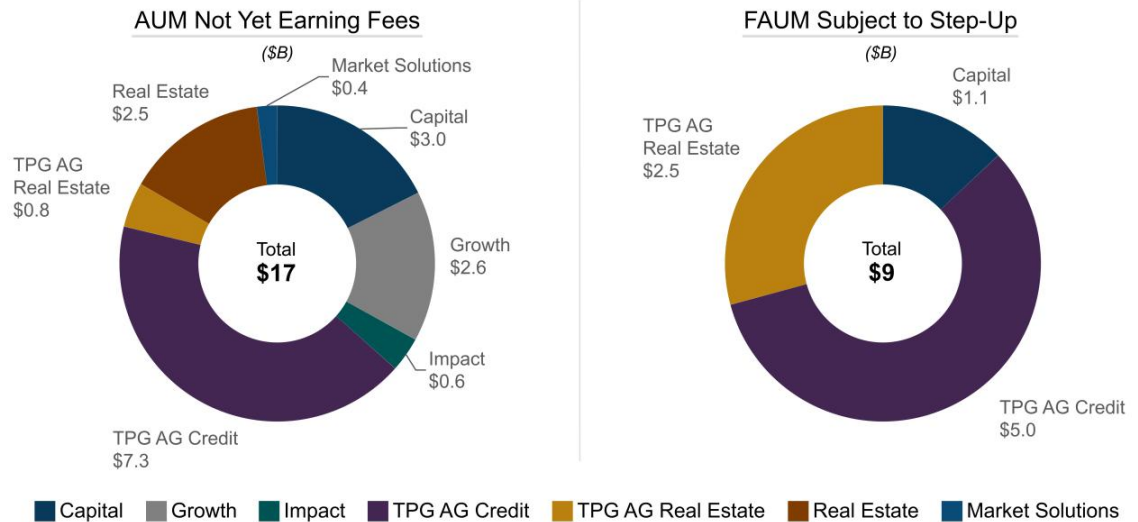


■ 0-4 Years
 ■ 5-9 Years
 ■ 10+ Years
 ■ Perpetual
 ■ Capital Subject to Periodic Redemption

For the grouping of years on duration, 0-4 Years represents a term equal to 4 years or less; 5-9 Years represents a term greater than 4 and less than or equal to 9; 10+ Years represents a term greater than 9.
 1. Defined as the number of years between fund activation and contractual fund winddown, prior to any extensions, as of September 30, 2024.
 2. Defined as the number of years between September 30, 2024 and contractual fund winddown, prior to any available extensions.

AUM Subject to Fee Earning Growth

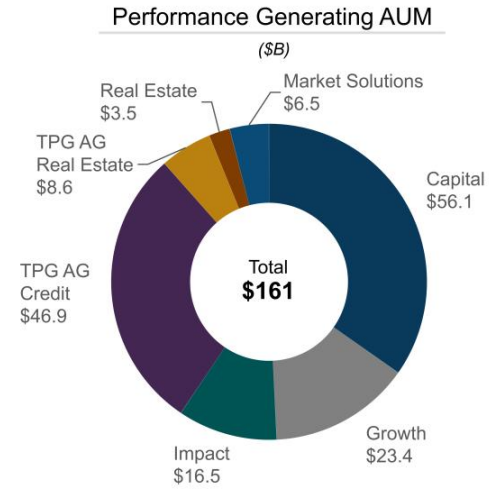
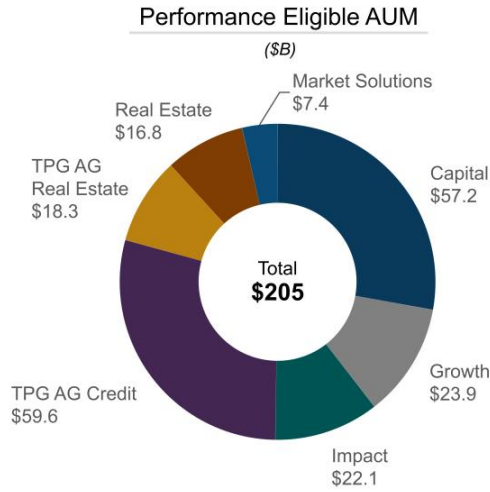
- AUM Subject to Fee Earning Growth totaled \$25.9 billion at the end of 3Q'24 and includes AUM Not Yet Earning Fees (capital commitments that generate new management fees once deployed) and FAUM Subject to Step-Up (capital commitments that generate a higher rate of management fees as deployed or over time)
- At the end of 3Q'24, our AUM Subject to Fee Earning Growth represents 18% of FAUM and the potential fee-related revenue opportunity associated with both AUM Not Yet Earning Fees and FAUM Subject to Step-Up is estimated at approximately \$144 million annually⁽¹⁾



1. Represents the sum of the gross revenue opportunity for each fund with AUM Subject to Fee Earning Growth. For AUM Not Yet Earnings Fees, this is calculated as the incremental amount of uncalled capital that would be called to achieve an expected range of total deployment, factoring in leverage where applicable, multiplied by the fee rate that we anticipate would be earned on such capital. For FAUM Subject to Step Up, this is calculated as the increase to management fees from either (i) certain funds whose fee rates increase as capital is deployed or (ii) certain funds where fee rates increase for certain investors over the life of the fund.

Performance Eligible and Generating AUM

- Performance Eligible AUM refers to AUM that is currently producing, or may eventually produce, performance revenues, and totaled \$205.2 billion, or 86% of total AUM, at the end of 3Q'24
- Performance Generating AUM refers to AUM that is currently producing performance revenues, and totaled \$161.5 billion, or 68% of total AUM, at the end of 3Q'24



■ Capital
 ■ Growth
 ■ Impact
 ■ TPG AG Credit
 ■ TPG AG Real Estate
 ■ Real Estate
 ■ Market Solutions

AUM Rollforward

- AUM increased \$10.1 billion, or 4%, during 3Q'24 and \$103.0 billion, or 76%, over the last twelve months
- The AUM change in 3Q'24 was primarily driven by capital raised of \$10.4 billion and net increases in investment value and other of \$5.9 billion, partially offset by realizations totaling \$5.6 billion
- AUM growth for the last twelve months, outside the Acquisition, was primarily driven by \$30.2 billion of capital raised, including \$10.2 billion in TPG AG Credit and \$7.6 billion in the Capital platform, partially offset by \$18.5 billion of realizations

Three Months Ended September 30, 2024				TPG Angelo Gordon					
(\$ in millions)	Capital	Growth	Impact	Credit	Real Estate	Real Estate	Market Solutions	Total	
AUM									
Balance as of Beginning of Period	\$ 71,758	\$ 26,670	\$ 19,350	\$ 67,486	\$ 18,250	\$ 17,322	\$ 8,139	\$ 228,974	
Capital Raised	827	518	4,992	2,886	18	34	1,101	10,376	
Realizations	(1,238)	(677)	(383)	(1,954)	(719)	(441)	(169)	(5,581)	
Outflows ⁽¹⁾	—	—	—	(107)	—	—	(405)	(512)	
Changes in Investment Value and Other ⁽²⁾	1,817	743	747	1,587	730	194	31	5,850	
AUM as of end of period	\$ 73,164	\$ 27,254	\$ 24,706	\$ 69,898	\$ 18,279	\$ 17,109	\$ 8,697	\$ 239,107	

Twelve Months Ended September 30, 2024				TPG Angelo Gordon					
(\$ in millions)	Capital	Growth	Impact	Credit	Real Estate	Real Estate	Market Solutions	Total	
AUM									
Balance as of Beginning of Period	\$ 67,103	\$ 23,819	\$ 17,984	\$ —	\$ —	\$ 18,280	\$ 8,943	\$ 136,129	
Acquisition	—	—	—	57,390	17,915	—	—	75,305	
Capital Raised	7,642	3,214	5,504	10,226	1,354	808	1,428	30,176	
Realizations	(5,152)	(2,212)	(1,359)	(5,778)	(2,091)	(1,456)	(494)	(18,542)	
Outflows ⁽¹⁾	—	—	—	(417)	—	—	(1,933)	(2,350)	
Changes in Investment Value and Other ⁽²⁾	3,570	2,433	2,577	8,477	1,100	(522)	753	18,388	
AUM as of end of period	\$ 73,164	\$ 27,254	\$ 24,706	\$ 69,898	\$ 18,279	\$ 17,109	\$ 8,697	\$ 239,107	

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.

1. Outflows represent redemptions and withdrawals.

2. Changes in Investment Value and Other consists of changes in fair value, capital invested, available capital, and net fund-level asset related leverage activity plus other investment activities.

FAUM Rollforward

- FAUM increased \$4.7 billion, or 3%, during 3Q'24 with fee earning capital raised of \$5.6 billion partially offset by outflows of \$0.5 billion
- In the last twelve months FAUM increased 80%; outside the Acquisition, this increase was primarily driven by fee earning capital raised of \$13.5 billion, partially offset by outflows of \$2.3 billion and reductions in fee bases of certain funds totaling \$1.7 billion

Three Months Ended September 30, 2024				TPG Angelo Gordon						
(\$ in millions)	Capital	Growth	Impact	Credit	Real Estate	Real Estate	Market Solutions	Total		
FAUM										
Balance as of Beginning of Period	\$ 38,200	\$ 12,364	\$ 13,586	\$ 41,099	\$ 14,317	\$ 11,744	\$ 5,677	\$ 136,987		
Fee Earning Capital Raised ⁽¹⁾	—	386	4,329	188	5	—	670	5,579		
Net Change in Investment Activity ⁽²⁾	(259)	(392)	(113)	985	(155)	(95)	(53)	(80)		
Outflows ⁽³⁾	—	—	—	(101)	—	—	(393)	(494)		
Reduction in Fee Base of Certain Funds ⁽⁴⁾	—	—	—	(80)	—	—	(194)	(274)		
FAUM as of end of period	\$ 37,941	\$ 12,358	\$ 17,802	\$ 42,091	\$ 14,168	\$ 11,649	\$ 5,709	\$ 141,718		

Twelve Months Ended September 30, 2024				TPG Angelo Gordon						
(\$ in millions)	Capital	Growth	Impact	Credit	Real Estate	Real Estate	Market Solutions	Total		
FAUM										
Balance as of Beginning of Period	\$ 36,342	\$ 11,388	\$ 13,359	\$ —	\$ —	\$ 11,612	\$ 6,243	\$ 78,944		
Acquisition	—	—	—	38,319	13,305	—	—	51,624		
Fee Earning Capital Raised ⁽¹⁾	3,554	2,185	5,041	947	776	5	992	13,500		
Net Change in Investment Activity ⁽²⁾	(1,926)	(357)	(184)	3,304	166	33	529	1,566		
Outflows ⁽³⁾	—	—	—	(398)	—	—	(1,864)	(2,262)		
Reduction in Fee Base of Certain Funds ⁽⁴⁾	(30)	(858)	(414)	(80)	(79)	—	(192)	(1,655)		
FAUM as of end of period	\$ 37,941	\$ 12,358	\$ 17,802	\$ 42,091	\$ 14,168	\$ 11,649	\$ 5,709	\$ 141,718		

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.

1. Fee Earning Capital Raised represents capital raised by our funds for which management fees calculated based on commitments or subscriptions were activated during the period.

2. Net Change in Investment Activity includes capital called during the period, net of return of capital distributions and changes in net asset value of hedge funds. It also includes adjustments related to funds with a fee structure based on the cost or value of investments.

3. Outflows represent redemptions and withdrawals.

4. Reduction in Fee Base represents decreases in the fee basis for funds where the investment or commitment fee period has expired, and the fee base has reduced from commitment base to actively invested capital. It also includes reductions for funds that are no longer fee paying.

Other Operating Metrics

- We have invested approximately \$34.3 billion during the last twelve months with \$58.4 billion of capital available for deployment at the end of 3Q'24

(All tables in \$M)

Capital Raised	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD
Capital	\$ 2,778	\$ 827	\$ 4,423	\$ 3,018
Growth	130	518	634	1,175
Impact	76	4,992	727	5,183
TPG AG				
TPG AG Credit	—	2,886	—	9,532
TPG AG Real Estate	—	18	—	984
Real Estate	—	34	255	70
Market Solutions	436	1,101	862	1,373
Total	\$ 3,420	\$ 10,376	\$ 6,901	\$ 21,335

Capital Invested	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD
Capital	\$ 3,735	\$ 2,400	\$ 5,524	\$ 4,348
Growth	557	164	930	1,224
Impact	272	736	1,962	1,219
TPG AG				
TPG AG Credit	—	3,902	—	11,479
TPG AG Real Estate	—	775	—	1,878
Real Estate	764	605	1,403	2,277
Market Solutions	209	26	813	267
Total	\$ 5,537	\$ 8,608	\$ 10,632	\$ 22,692

Available Capital	3Q'23	3Q'24
Capital	\$ 18,019	\$ 15,909
Growth	4,009	5,215
Impact	6,288	9,113
TPG AG		
TPG AG Credit	—	11,937
TPG AG Real Estate	—	6,964
Real Estate	8,142	6,494
Market Solutions	1,756	2,739
Total	\$ 38,214	\$ 58,371

Realizations	3Q'23	3Q'24	3Q'23 YTD	3Q'24 YTD
Capital	\$ 3,957	\$ 1,238	\$ 5,570	\$ 4,452
Growth	138	677	516	1,978
Impact	40	383	245	1,302
TPG AG				
TPG AG Credit	—	1,954	—	5,137
TPG AG Real Estate	—	719	—	1,799
Real Estate	258	441	1,054	805
Market Solutions	72	169	138	356
Total	\$ 4,465	\$ 5,581	\$ 7,523	\$ 15,829

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.



Supplemental Details



GAAP and Non-GAAP Performance Allocations

(\$ in thousands)	Three Months Ended September 30, 2024				
	GAAP Total ⁽¹⁾	Less: GAAP Unrealized	GAAP Realized	Less: Non-GAAP Adjustments ⁽²⁾	Non-GAAP Realized
Capital	\$ 134,862	\$ 80,113	\$ 54,749	\$ 43,227	\$ 11,522
Growth	44,467	13,414	31,053	24,524	6,529
Impact	40,962	31,942	9,020	7,115	1,905
TPG AG					
TPG AG Credit	107,163	66,759	40,404	32,323	8,081
TPG AG Real Estate	(15,125)	(15,275)	150	120	30
Real Estate	(787)	(24,491)	23,704	19,658	4,045
Market Solutions	(3,588)	(3,588)	—	—	—
Total	\$ 307,953	\$ 148,874	\$ 159,079	\$ 126,967	\$ 32,112

(\$ in thousands)	Nine Months Ended September 30, 2024				
	GAAP Total ⁽¹⁾	Less: GAAP Unrealized	GAAP Realized	Less: Non-GAAP Adjustments ⁽²⁾	Non-GAAP Realized
Capital	\$ 289,461	\$ 147,808	\$ 141,653	\$ 111,858	\$ 29,795
Growth	194,063	149,204	44,858	35,425	9,434
Impact	100,000	15,663	84,337	66,536	17,801
TPG AG					
TPG AG Credit	283,668	167,136	116,532	92,981	23,551
TPG AG Real Estate	(51,093)	(74,905)	23,812	19,696	4,116
Real Estate	10,316	(70,532)	80,847	75,901	4,946
Market Solutions	(27,941)	(27,941)	—	—	—
Total	\$ 798,473	\$ 306,433	\$ 492,040	\$ 402,397	\$ 89,643

1. Includes certain TPG Operating Group Excluded entities whose performance allocations are not a component of net income attributable to TPG following the Reorganization; however, the TPG general partner entities continue to be consolidated by us. We transferred the rights to the performance allocations the TPG Operating Group historically would have received to RemainCo on December 31, 2021. As such, net income available to controlling interest holders will be zero for each of the TPG Operating Group Excluded entities beginning January 1, 2022.

2. Non-GAAP adjustments represent the exclusion of performance allocations that are not attributable to the TPG Operating Group Common Unit holders.

GAAP and Non-GAAP Net Accrued Performance

As of June 30, 2024				TPG Angelo Gordon			Real Estate	Market Solutions	Total
(\$ in millions)	Capital	Growth	Impact	Credit	Real Estate				
GAAP Total	\$ 2,750	\$ 1,556	\$ 526	\$ 395	\$ 450	\$ 79	\$ 66	\$ 5,822	
Less: Excluded Assets ⁽¹⁾	59	266	—	—	—	14	—	339	
Less: Non-GAAP Adjustments ⁽²⁾	2,272	1,078	423	316	364	52	49	4,554	
Non-GAAP Total	\$ 419	\$ 212	\$ 103	\$ 79	\$ 86	\$ 13	\$ 17	\$ 929	

As of September 30, 2024				TPG Angelo Gordon			Real Estate	Market Solutions	Total
(\$ in millions)	Capital	Growth	Impact	Credit	Real Estate				
GAAP Total	\$ 2,834	\$ 1,569	\$ 558	\$ 461	\$ 435	\$ 55	\$ 63	\$ 5,975	
Less: Excluded Assets ⁽¹⁾	44	236	—	—	—	10	—	290	
Less: Non-GAAP Adjustments ⁽²⁾	2,371	1,121	455	369	352	32	10	4,710	
Non-GAAP Total	\$ 419	\$ 212	\$ 103	\$ 92	\$ 83	\$ 13	\$ 53	\$ 975	

1. The TPG Operating Group Excluded entities' performance allocations are not a component of net income attributable to TPG following the Reorganization; however, the TPG general partner entities continue to be consolidated by us. We transferred the rights to the performance allocations the TPG Operating Group historically would have received to RemainCo on December 31, 2021. As such, net income available to controlling interest holders will be zero for each of the TPG Operating Group Excluded entities beginning January 1, 2022.

2. Non-GAAP adjustments represent the exclusion of performance allocations that are not attributable to the TPG Operating Group Common Unit holders.

Participating Shares Outstanding

(Shares)	6/30/2024	Net Change	9/30/2024	Net Change	Estimated Record Date 11/14/2024 ⁽¹⁾
TPG Inc. Diluted Shares Outstanding					
Class A common stock outstanding	102,813,336	1,115,510	103,928,846	127,084	104,055,930
Common Units exchangeable into Class A common stock	261,954,046	(1,042,119)	260,911,927	—	260,911,927
Diluted Class A common stock outstanding	364,767,382	73,391	364,840,773	127,084	364,967,857
Restricted Stock Units					
Special Purpose Awards ⁽²⁾	16,738,899	(37,124)	16,701,775		
Ordinary Service Awards	7,367,604	709,948	8,077,552		
Total participating shares outstanding⁽³⁾	388,873,885	746,215	389,620,100		

1. For the purposes of calculating our per share metrics, estimated record date share count as of our earnings announcement is used given our dividend is based on our After-tax DE and all holders of Class A common stock at record date will be entitled to our dividend.

2. Includes 16,667 Restricted Stock Units that have vested, but have not yet been settled.

3. Excludes Executive Special Purpose Market Condition and Ordinary Performance Condition Awards, which are not considered participating as they either accrue dividends to be paid only upon vesting or do not participate in dividends.

FRE, After-Tax DE, and Dividends Per Class A Common Stock

- FRE attributable to TPG Inc. of \$0.52 per share for 3Q'24 and \$1.57 per share for 3Q'24 YTD
- After-tax DE attributable to TPG Inc. of \$0.45 per share for 3Q'24, and \$1.43 per share for 3Q'24 YTD
- Declared dividend of \$0.38 per share for 3Q'24 on November 4, 2024, with a record date of November 14, 2024 and payable date of December 2, 2024; dividends declared total \$1.21 per share for 3Q'24 YTD

(\$ in thousands, except share and per share amounts)	2Q'24	3Q'24
Fee-Related Earnings attributable to TPG Inc. Class A common stockholders		
Total Fee-Related Earnings ⁽¹⁾	\$ 201,264	\$ 190,767
Percent to TPG Inc.	28%	29%
TPG Inc. Fee-Related Earnings	56,751	54,389
Estimated Class A common stock outstanding at Record Date ⁽²⁾	102,871,729	104,055,930
TPG Inc. Fee-Related Earnings per Class A common stock	\$ 0.55	\$ 0.52

(\$ in thousands, except share and per share amounts)	2Q'24	3Q'24
After-tax Distributable Earnings attributable to TPG Inc. Class A common stockholders		
Pre-tax Distributable Earnings	\$ 220,759	\$ 206,187
Less: subsidiary-level income taxes ⁽³⁾	(3,399)	(6,851)
Distributable Earnings before corporate income taxes	217,360	199,336
Percent to TPG Inc.	28%	29%
TPG Inc. Distributable Earnings before corporate income taxes	61,290	56,833
Less: corporate income taxes attributable to TPG Inc. ⁽³⁾	(10,721)	(9,891)
TPG Inc. After-tax Distributable Earnings	50,569	46,942
Estimated Class A common stock outstanding at Record Date ⁽²⁾	102,871,729	104,055,930
TPG Inc. After-tax Distributable Earnings per Class A common stock	0.49	0.45
Target dividend policy	85%	85%
Dividend per Class A common stock	\$ 0.42	\$ 0.38
<i>Note: TPG Inc. effective DE corporate income tax rate</i>	17.5%	17.4%

1. Fee-Related Earnings does not include income tax expense.

2. For the purposes of calculating our per share metrics, estimated record date share count as of our earnings announcement is used given our dividend is based on our After-tax DE and all holders of Class A common stock at record date will be entitled to our dividend.

3. Total income taxes consist of subsidiary-level income taxes at the TPG Operating Group level and corporate income taxes borne by TPG Inc.

(\$ in thousands)	2Q'24	3Q'24
Subsidiary-level income taxes	\$ 3,399	\$ 6,851
Corporate income taxes	10,721	9,891
Total income taxes	\$ 14,120	\$ 16,742

Equity-Based Compensation Summary

- Equity-based compensation related to TPG Inc. Ordinary Service Awards totaled \$24 million in 3Q'24; the total unrecognized compensation expense related to these Ordinary Service Awards amounted to \$235 million at the end of 3Q'24, and is expected to be recognized over the next 2.7 years⁽¹⁾

(\$ in millions, except for share and per share amounts, as of September 30, 2024)

Category	Units Outstanding	Compensation Expense QTD	Compensation Expense YTD	Unrecognized Compensation Expense	Remaining Recognition Period ⁽¹⁾
<i>Other Awards:</i>					
Legacy Equity, IPO-Related and Acquisition Awards ⁽²⁾	N/A	\$ 174.4	\$ 503.1	\$ 1,721.4	0.5 - 4.3 years
<i>Restricted Stock Units:</i>					
Special Purpose Awards ⁽³⁾	16,701,775	35.0	102.8	365.6	3.5 years
Ordinary Service Awards	8,077,552	24.4	66.7	234.8	2.7 years
Total	24,779,327	233.8	672.6	2,321.8	
Less: Non-employee portion of Awards ⁽⁴⁾	(371,276)	(1.8)	(3.6)		
Add: Market / Performance Condition Awards ⁽⁵⁾	5,165,291	9.4	20.7		
Add: Other ⁽⁶⁾	N/A	1.0	8.2		
Total Statement of Operations Equity-based compensation		\$ 242.4	\$ 697.9		

1. Represents the weighted average remaining recognition period across outstanding Restricted Stock Unit grants.

2. Represents units granted in TPG Partner Holdings and RemainCo Partner Holdings, plus other awards granted in conjunction with the IPO. Also includes unvested common units in TPG Operating Group granted in conjunction with the Acquisition.

3. Includes 16,667 Restricted Stock Units that have vested, but have not yet been settled.

4. Considered a General, Administrative and Other expense for GAAP purposes.

5. Market and Performance Condition Awards are not considered participating; these Awards either do not participate in dividends or accrue dividends only to be paid upon vesting.

6. Represents units granted in TPG RE Finance Trust, Inc. and AG Mortgage Investment Trust, Inc.

Fund Performance Metrics

(\$ in millions, as of 9/30/24) Fund	Vintage Year ⁽¹⁾	Capital Committed ⁽²⁾	Capital Invested ⁽³⁾	Realized Value ⁽⁴⁾	Unrealized Value ⁽⁵⁾	Total Value ⁽⁶⁾	Gross IRR ⁽⁷⁾	Gross MoM ⁽⁷⁾	Net IRR ⁽⁸⁾	Net MoM ⁽⁹⁾
Platform: Capital										
<i>Capital Funds</i>										
Air Partners	1993	\$ 64	\$ 64	\$ 697	\$ —	\$ 697	81%	10.9x	73%	8.9x
TPG I	1994	721	696	3,095	—	3,095	47%	4.4x	36%	3.5x
TPG II	1997	2,500	2,554	5,010	—	5,010	13%	2.0x	10%	1.7x
TPG III	1999	4,497	3,718	12,360	—	12,360	34%	3.3x	26%	2.6x
TPG IV	2003	5,800	6,157	13,733	—	13,733	20%	2.2x	15%	1.9x
TPG V	2006	15,372	15,564	22,071	1	22,072	6%	1.4x	5%	1.4x
TPG VI	2008	18,873	19,220	33,357	154	33,511	14%	1.7x	10%	1.5x
TPG VII	2015	10,495	10,215	20,939	3,927	24,866	26%	2.4x	20%	2.0x
TPG VIII	2019	11,505	10,738	4,034	15,352	19,386	29%	1.8x	19%	1.5x
TPG IX	2022	12,014	6,560	10	7,859	7,869	42%	1.2x	16%	1.1x
<i>Capital Funds</i>		<u>81,841</u>	<u>75,486</u>	<u>115,306</u>	<u>27,293</u>	<u>142,599</u>	<u>23%</u>	<u>1.9x</u>	<u>15%</u>	<u>1.6x</u>
<i>Asia Funds</i>										
Asia I	1994	96	78	71	—	71	(3%)	0.9x	(10%)	0.7x
Asia II	1998	392	764	1,669	—	1,669	17%	2.2x	14%	1.9x
Asia III	2000	724	623	3,316	—	3,316	46%	5.3x	31%	3.8x
Asia IV	2005	1,561	1,603	4,089	—	4,089	23%	2.6x	17%	2.1x
Asia V	2007	3,841	3,257	5,437	121	5,558	10%	1.7x	6%	1.4x
Asia VI	2012	3,270	3,285	3,609	3,089	6,698	14%	2.0x	10%	1.6x
Asia VII	2017	4,630	4,581	3,362	4,351	7,713	17%	1.7x	10%	1.4x
Asia VIII	2022	5,259	2,462	—	3,140	3,140	52%	1.4x	18%	1.1x
<i>Asia Funds</i>		<u>19,773</u>	<u>16,653</u>	<u>21,553</u>	<u>10,701</u>	<u>32,254</u>	<u>20%</u>	<u>2.0x</u>	<u>14%</u>	<u>1.6x</u>
<i>Healthcare Funds</i>										
THP I	2019	2,704	2,430	882	3,087	3,969	26%	1.6x	15%	1.4x
THP II	2022	3,576	1,154	2	1,506	1,508	47%	1.3x	17%	1.1x
<i>Healthcare Funds</i>		<u>6,280</u>	<u>3,584</u>	<u>884</u>	<u>4,593</u>	<u>5,477</u>	<u>27%</u>	<u>1.5x</u>	<u>15%</u>	<u>1.3x</u>
<i>Continuation Vehicles</i>										
TPG AAF	2021	1,317	1,314	2,720	—	2,720	43%	2.1x	37%	1.9x
TPG AION	2021	207	207	—	180	180	(4%)	0.9x	(5%)	0.9x
<i>Continuation Vehicles</i>		<u>\$ 1,524</u>	<u>\$ 1,521</u>	<u>\$ 2,720</u>	<u>\$ 180</u>	<u>\$ 2,900</u>	<u>36%</u>	<u>1.9x</u>	<u>30%</u>	<u>1.7x</u>

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Fund Performance Metrics (Cont'd)

(\$ in millions, as of 9/30/24) Fund	Vintage Year ⁽¹⁾	Capital Committed ⁽²⁾	Capital Invested ⁽³⁾	Realized Value ⁽⁴⁾	Unrealized Value ⁽⁵⁾	Total Value ⁽⁶⁾	Gross IRR ⁽⁷⁾	Gross MoM ⁽⁷⁾	Net IRR ⁽⁸⁾	Net MoM ⁽⁸⁾
Platform: Growth										
<i>Growth Funds</i>										
STAR	2007	\$ 1,264	\$ 1,259	\$ 1,893	\$ 2	\$ 1,895	12%	1.5x	6%	1.3x
Growth II	2011	2,041	2,185	4,741	567	5,308	21%	2.5x	15%	2.0x
Growth III	2015	3,128	3,377	4,780	2,210	6,990	25%	2.0x	17%	1.6x
Growth IV	2017	3,739	3,624	2,789	4,639	7,428	21%	2.0x	15%	1.6x
Gator	2019	726	686	661	581	1,242	27%	1.8x	21%	1.6x
Growth V	2020	3,558	3,258	535	4,781	5,316	25%	1.6x	16%	1.4x
Growth VI	2023	2,128	670	—	792	792	NM	NM	NM	NM
Growth Funds		16,584	15,059	15,399	13,572	28,971	20%	1.9x	14%	1.6x
<i>Tech Adjacencies Funds</i>										
TTAD I	2018	1,574	1,497	1,178	1,459	2,637	21%	1.7x	16%	1.5x
TTAD II	2021	3,198	2,016	198	2,376	2,574	17%	1.3x	11%	1.2x
Tech Adjacencies Funds		4,772	3,513	1,376	3,835	5,211	20%	1.5x	15%	1.4x
<i>TDM</i>										
TDM	2017	1,326	576	—	1,051	1,051	15%	1.8x	11%	1.6x
LSI	2023	410	128	—	147	147	NM	NM	NM	NM
Platform: Impact										
<i>The Rise Funds</i>										
Rise I	2017	2,106	2,010	1,526	2,257	3,783	18%	1.8x	11%	1.5x
Rise II	2020	2,176	2,011	249	2,890	3,139	20%	1.5x	13%	1.3x
Rise III	2022	2,700	1,591	31	2,057	2,088	56%	1.4x	23%	1.2x
The Rise Funds		6,982	5,612	1,806	7,204	9,010	20%	1.6x	12%	1.4x
<i>Rise Climate Funds</i>										
Rise Climate I	2021	7,268	4,930	1,072	5,757	6,829	34%	1.5x	17%	1.2x
Rise Climate II ⁽²⁰⁾		4,405	—	—	—	—	NM	NM	NM	NM
Rise Climate Global South ⁽²⁰⁾		200	—	—	—	—	NM	NM	NM	NM
Rise Climate Funds		11,873	4,930	1,072	5,757	6,829	34%	1.5x	17%	1.2x
<i>TSG</i>										
TSG	2018	333	133	368	—	368	35%	2.8x	25%	2.1x
<i>Evercare</i>										
Evercare	2019	621	443	32	425	457	1%	1.0x	(4%)	0.9x
<i>TPG NEXT⁽¹¹⁾</i>										
TPG NEXT ⁽¹¹⁾	2023	\$ 520	\$ 3	\$ —	\$ 3	\$ 3	NM	NM	NM	NM

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Fund Performance Metrics (Cont'd)

(\$ in millions, as of 9/30/24) Fund	Vintage Year ⁽¹⁾	Capital Committed ⁽²⁾	Capital Invested ⁽³⁾	Realized Value ⁽⁴⁾	Unrealized Value ⁽⁵⁾	Total Value ⁽⁶⁾	Gross IRR ⁽⁷⁾	Gross MoM ⁽⁷⁾	Net IRR ⁽⁸⁾	Net MoM ⁽⁹⁾
Platform: Real Estate										
<i>TPG Real Estate Partners</i>										
TREP II	2014	\$ 2,065	\$ 2,213	\$ 3,554	\$ 20	\$ 3,574	28%	1.7x	18%	1.5x
TREP III	2018	3,722	4,227	3,053	2,464	5,517	13%	1.4x	9%	1.3x
TREP IV	2022	6,820	2,986	227	2,920	3,147	4%	1.0x	(18%)	0.9x
<i>TPG Real Estate Partners</i>		<u>12,607</u>	<u>9,426</u>	<u>6,834</u>	<u>5,404</u>	<u>12,238</u>	<u>20%</u>	<u>1.4x</u>	<u>11%</u>	<u>1.2x</u>
TAC+	2021	1,797	979	98	886	984	0%	1.0x	(2%)	1.0x
TRECO	2024	412	429	256	186	442	NM	NM	NM	NM
Platform: Market Solutions										
<i>NewQuest Funds</i>										
NewQuest I ⁽¹¹⁾	2011	390	291	767	—	767	48%	3.2x	37%	2.3x
NewQuest II ⁽¹¹⁾	2013	310	342	666	91	757	25%	2.3x	19%	1.8x
NewQuest III ⁽¹¹⁾	2016	541	543	442	394	836	11%	1.6x	7%	1.3x
NewQuest IV ⁽¹¹⁾	2020	1,000	956	133	1,163	1,296	15%	1.4x	8%	1.2x
NewQuest V ⁽¹¹⁾	2022	673	327	99	390	489	68%	1.7x	49%	1.5x
<i>NewQuest Funds</i>		<u>2,914</u>	<u>2,459</u>	<u>2,107</u>	<u>2,038</u>	<u>4,145</u>	<u>34%</u>	<u>1.8x</u>	<u>21%</u>	<u>1.5x</u>
TGS ⁽¹¹⁾	2022	1,864	356	—	486	486	NM	2.8x	NM	2.8x
Platform: TPG Angelo Gordon										
<i>Credit Solutions</i>										
<i>Credit Solutions</i>										
Credit Solutions I	2019	1,805	1,801	1,827	862	2,689	17%	1.5x	12%	1.4x
Credit Solutions I Dislocation A	2020	909	602	795	—	795	34%	1.3x	27%	1.3x
Credit Solutions I Dislocation B	2020	308	176	211	—	211	28%	1.2x	21%	1.2x
Credit Solutions II	2021	3,134	2,653	634	2,610	3,244	16%	1.2x	11%	1.2x
Credit Solutions II Dislocation A	2022	1,310	868	707	332	1,039	23%	1.2x	16%	1.2x
Credit Solutions III	2024	1,834	—	—	13	13	NM	NM	NM	NM
<i>Credit Solutions</i>		<u>9,300</u>	<u>6,100</u>	<u>4,174</u>	<u>3,817</u>	<u>7,991</u>	<u>18%</u>	<u>1.3x</u>	<u>13%</u>	<u>1.2x</u>
<i>Essential Housing</i>										
Essential Housing I	2020	642	456	562	16	578	15%	1.3x	12%	1.2x
Essential Housing II	2021	2,534	1,071	396	902	1,298	16%	1.2x	12%	1.2x
Essential Housing III	2024	1,285	129	—	121	121	NM	NM	NM	NM
<i>Essential Housing</i>		<u>\$ 4,461</u>	<u>\$ 1,656</u>	<u>\$ 958</u>	<u>\$ 1,039</u>	<u>\$ 1,997</u>	<u>16%</u>	<u>1.2x</u>	<u>12%</u>	<u>1.2x</u>

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Fund Performance Metrics (Cont'd)

(\$ in millions, as of 9/30/24) Fund	Vintage Year ⁽¹⁾	Capital Committed ⁽²⁾	Capital Invested ⁽³⁾	Realized Value ⁽⁴⁾	Unrealized Value ⁽⁵⁾	Total Value ⁽⁶⁾	Gross IRR ⁽⁷⁾	Gross MoM ⁽⁷⁾	Net IRR ⁽⁸⁾	Net MoM ⁽⁸⁾
Structured Credit & Specialty Finance										
ABC Fund	2021	\$ 1,005	\$ 864	\$ 69	\$ 989	\$ 1,058	18%	1.2x	14%	1.2x
Structured Credit & Specialty Finance		1,005	864	69	989	1,058	18%	1.2x	14%	1.2x
Middle Market Direct Lending⁽⁹⁾										
MMDL I	2015	594	572	846	—	846	14%	1.6x	10%	1.4x
MMDL II	2016	1,580	1,563	1,731	604	2,335	14%	1.7x	11%	1.5x
MMDL III	2018	2,751	2,547	2,232	1,451	3,683	14%	1.6x	10%	1.5x
MMDL IV	2020	2,671	2,586	744	2,695	3,439	16%	1.4x	12%	1.4x
MMDL IV Annex	2021	797	767	162	768	930	15%	1.3x	11%	1.3x
MMDL V	2022	3,924	1,168	129	1,196	1,325	18%	1.2x	14%	1.2x
Middle Market Direct Lending		12,317	9,203	5,844	6,714	12,558	14%	1.5x	11%	1.4x
U.S. Real Estate										
Realty										
Realty I	1994	30	30	65	—	65	27%	2.2x	20%	1.9x
Realty II	1995	33	33	81	—	81	31%	2.4x	22%	2.2x
Realty III	1997	61	94	120	—	120	5%	1.3x	3%	1.3x
Realty IV	1999	255	332	492	—	492	11%	1.6x	8%	1.5x
Realty V	2001	333	344	582	—	582	32%	1.7x	26%	1.6x
Realty VI	2005	514	558	657	—	657	5%	1.2x	3%	1.1x
Realty VII	2007	1,257	1,675	2,543	1	2,544	17%	1.7x	12%	1.5x
Realty VIII	2011	1,265	2,136	2,773	152	2,925	15%	1.7x	11%	1.4x
Realty IX	2015	1,329	1,981	2,236	247	2,483	8%	1.4x	5%	1.2x
Realty Value X	2018	2,775	4,420	3,727	1,857	5,584	15%	1.4x	10%	1.2x
Realty Value XI	2022	2,589	1,795	652	1,298	1,950	10%	1.1x	(2%)	1.0x
Realty		10,441	13,399	13,928	3,555	17,483	15%	1.5x	10%	1.3x
Core Plus Realty										
Core Plus Realty I	2003	534	532	876	—	876	20%	1.6x	18%	1.5x
Core Plus Realty II	2006	794	1,112	1,456	—	1,456	11%	1.4x	8%	1.3x
Core Plus Realty III	2011	1,014	1,420	2,231	—	2,231	23%	1.8x	19%	1.6x
Core Plus Realty IV	2015	1,308	2,009	1,993	319	2,312	5%	1.2x	3%	1.1x
Core Plus Realty		\$ 3,650	\$ 5,073	\$ 6,556	\$ 319	\$ 6,875	15%	1.5x	11%	1.4x

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Fund Performance Metrics (Cont'd)

(\$ in millions, as of 9/30/24) Fund	Vintage Year ⁽¹⁾	Capital Committed ⁽²⁾	Capital Invested ⁽³⁾	Realized Value ⁽⁴⁾	Unrealized Value ⁽⁵⁾	Total Value ⁽⁶⁾	Gross IRR ⁽⁷⁾	Gross MoM ⁽⁷⁾	Net IRR ⁽⁸⁾	Net MoM ⁽⁹⁾
Asia Real Estate										
<i>Asia Realty</i>										
Asia Realty I	2006	\$ 526	\$ 506	\$ 645	\$ —	\$ 645	6%	1.3x	3%	1.2x
Asia Realty II	2010	616	602	1,071	—	1,071	24%	1.8x	16%	1.6x
Asia Realty III	2015	847	859	980	282	1,262	14%	1.5x	9%	1.4x
Asia Realty IV	2018	1,315	1,265	1,122	755	1,877	17%	1.4x	11%	1.3x
Asia Realty V	2022	2,007	531	26	616	642	38%	1.2x	9%	1.1x
Asia Realty		5,311	3,763	3,844	1,653	5,497	13%	1.5x	9%	1.3x
<i>Japan Value</i>										
Japan Value ⁽¹³⁾	2023	417	140	—	162	162	NM	NM	NM	NM
Japan Value		417	140	—	162	162	NM	NM	NM	NM
Europe Real Estate										
Europe Realty I	2014	570	1,187	1,710	15	1,725	24%	2.0x	17%	1.7x
Europe Realty II	2017	843	1,706	1,575	697	2,272	9%	1.5x	7%	1.4x
Europe Realty III ⁽¹⁴⁾	2019	1,515	2,036	684	1,524	2,208	14%	1.4x	9%	1.2x
Europe Realty IV ⁽¹⁴⁾	2023	1,469	163	19	162	181	NM	NM	NM	NM
Europe Realty		4,397	5,092	3,988	2,398	6,386	16%	1.6x	11%	1.4x
Net Lease										
Net Lease Realty I	2006	159	209	457	—	457	18%	2.4x	14%	2.2x
Net Lease Realty II	2010	559	1,060	1,854	—	1,854	16%	2.4x	11%	2.0x
Net Lease Realty III	2013	1,026	2,383	2,459	904	3,363	12%	2.0x	8%	1.6x
Net Lease Realty IV	2019	997	1,911	1,248	899	2,147	9%	1.2x	5%	1.1x
Net Lease Realty V	2024	194	152	19	134	153	NM	NM	NM	NM
Net Lease		\$ 2,935	\$ 5,715	\$ 6,037	\$ 1,937	\$ 7,974	15%	1.8x	10%	1.5x

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Significant Perpetual Funds

(\$ in millions, as of 9/30/24)				
Fund	Vintage Year ⁽¹⁾	AUM	Total Return ⁽¹⁰⁾	
Platform: Market Solutions				
TPEP Long/Short ⁽¹⁵⁾	2013	\$ 1,559	127%	
TPEP Long Only ⁽¹⁶⁾	2019	1,024	49%	
Platform: TPG Angelo Gordon				
<i>Credit Solutions</i>				
Corporate Credit Opportunities ⁽¹⁷⁾	1988	377	10%	
<i>Structured Credit & Specialty Finance</i>				
MVP Fund ⁽¹⁸⁾	2009	6,451	12%	
ABC Evergreen ⁽¹⁸⁾	2024	153	NM	
<i>Middle Market Direct Lending</i>				
TCAP ⁽¹⁹⁾	2022	2,926	10%	
MMDL Evergreen	2022	1,121	10%	
MMDL Offshore Evergreen	2024	359	NM	
<i>Multi-Strategy</i>				
Super Fund ⁽¹⁸⁾	1993	\$ 974	9%	

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Fund Performance Metrics Notes

"NM" signifies that the relevant data would not be meaningful. Performance metrics are generally deemed "NM" when, among other reasons, there has been limited time since initial investment. Performance metrics generally exclude amounts attributable to the fund's general partner, its affiliated entities and "friends-of-the-firm" entities that generally pay no or reduced management fees and performance allocations. These metrics also represent an average of returns for all included investors and do not necessarily reflect the actual return of any particular investor.

Amounts shown are in U.S. dollars.

Unless otherwise noted, when an investment is made in another currency, (i) Capital Invested is calculated using the exchange rate at the time of the investment, (ii) Unrealized Value is calculated using the exchange rate at the period end and (iii) Realized Value reflects actual U.S. dollar proceeds to the fund.

- 1) Vintage Year represents the year in which the fund consummated its first investment (or, if earlier, received its first capital contributions from investors). For platforms other than TPG Angelo Gordon, for consistency with prior reporting, however, the Vintage Year classification of any fund that held its initial closing before 2018 represents the year of such fund's initial closing.
- 2) Capital Committed represents the amount of inception to date commitments a particular fund has received. Certain of our newer vintage funds are actively fundraising and capital committed is subject to change.
- 3) Capital Invested represents cash outlays by the fund for its investments, whether funded through investor capital contributions or borrowing under the fund's credit facility. For TPG AG Credit funds, Capital Invested represents inception-to-date investor contributed capital net of returned contributions, excluding borrowings under the fund's credit facility.
- 4) Realized Value represents total cash received or earned by the fund in respect of such investment or investments through the period end, including all interest, dividends and other proceeds. For TPG AG Credit funds, Realized Value represents inception-to-date capital distributed by the fund, including any performance distributions net of recalled distributions, if any.
- 5) Unrealized Value, with respect to an investment in a publicly traded security, is based on the closing market price of the security as of the period end on the principal exchange on which the security trades, as adjusted by the general partner for any restrictions on disposition. Unrealized Value, with respect to an investment that is not a publicly traded security, represents the general partner's estimate of the unrealized fair value of the fund's investment. Unrealized Value, with respect to TPG AG Credit funds, represents the ending NAV for such fund, which is the period end ending capital balances of the investors and general partner. Valuations entail a degree of subjectivity, and therefore actual value may differ from such estimated value and these differences may be material and adverse. Except as otherwise noted, valuations are as of the period end.
- 6) Total Value is the sum of Realized Value and Unrealized Value of investments.
- 7) Gross IRR and Gross MoM represent investment level performance by the fund and incorporates the impact of fund level credit facilities, to the extent utilized by the fund. Gross IRR and Gross MoM are calculated by adjusting Net IRR and Net MoM to generally approximate investor performance metrics excluding management fees, fund expenses (other than interest expense and other fees arising from amounts borrowed under the fund's credit facility to fund investments) and performance allocations. Gross IRR is the discount rate at which (i) the present value of all Capital Invested in an investment or investments is equal to (ii) the present value of all realized and unrealized returns from such investment or investments. Gross IRR and Gross MoM for TPG AG Credit funds are calculated at the fund level and do not consider the impact of credit facilities and exclude fund expenses.
- 8) Net IRR represents the compound annualized return rate (i.e., the implied discount rate) of a fund, which is calculated using investor cash flows in the fund, including cash received from capital called from investors, cash distributed to investors and the investors' ending capital balances as of the period end. Net IRR is the discount rate at which (i) the present value of all capital contributed by investors to the fund (which excludes, for the avoidance of doubt, any amounts borrowed by the fund in lieu of calling capital) is equal to (ii) the present value of all cash distributed to investors and the investors' ending capital balances.
- 9) Net MoM represents the multiple-of-money on contributions to the fund by investors. Net MoM is calculated as the sum of cash distributed to investors and the investors' ending capital balances as of the period end, divided by the amount of capital contributed to the fund by investors (which amount excludes, for the avoidance of doubt, any amounts borrowed by the fund in lieu of calling capital).
- 10) Total Return represents net performance data for investors (excluding certain classes/series with special fee arrangements), net of all expenses including actual quarterly management fees payable by the fund and the accrual of carried interest to the general partner.
- 11) Unless otherwise specified, the fund performance information presented above for certain funds is, due to the nature of their strategy, as of June 30, 2024.
- 12) Each Middle Market Direct Lending fund is comprised of four vehicles: onshore levered, onshore unlevered, offshore levered and offshore unlevered. Capital Committed, Capital Invested, Realized Value, Unrealized Value and Total Value for each fund are presented on a consolidated basis across the four vehicles. Performance metrics are presented only for the onshore levered vehicle of each fund. The Net IRRs and Net MoMs for TPG AG Middle Market Direct Lending funds on a consolidated basis were: (i) for the onshore unlevered vehicles, 7% and 1.3x, (ii) for the offshore levered vehicles, 10% and 1.3x and (iii) for the offshore unlevered vehicles, 7% and 1.2x.

Fund Performance Metrics Notes (Cont'd)

- 13) Japanese-Yen denominated fund. Commitments, Capital Invested and Realized Value are calculated using the exchange rate at the end of the quarter in which the relevant commitment was made or transaction occurred, as applicable.
- 14) Includes Euro denominated fund entity with Commitments, Capital Invested and Realized Value calculated using the exchange rate at the end of the quarter in which the relevant commitment was made or transaction occurred, as applicable. Performance metrics only reflects capital committed in U.S. dollars, which represents the majority of capital committed to each fund. Net IRR and Net MoM were: (i) for the euro-denominated vehicle of Europe Realty III, 8% and 1.2x and (ii) for the euro-denominated vehicle of Europe Realty IV, NM and NM.
- 15) These performance estimates represent the composite performance of TPG Public Equity Partners, LP and TPG Public Equity Partners Master Fund, L.P., adjusted as described below. The performance estimates are based on an investment in TPG Public Equity Partners, LP made on September 1, 2013, the date of TPEP's inception, with the performance estimates for the period from January 1, 2016 to present being based on an investment in TPG Public Equity Partners Master Fund, L.P. made through TPG Public Equity Partners-A, L.P., the "onshore feeder." As of September 30, 2024, TPEP Long/Short had estimated inception-to-date gross returns of 174% and net returns of 127%. Gross performance figures (i) are presented after any investment-related expenses, net interest, other expenses and the reinvestment of dividends; (ii) include any gains or losses from "new issue" securities; and (iii) are adjusted for illustration purposes to reflect the reduction of a hypothetical 1.5% annual management fee.
- 16) These performance estimates represent performance for TPEP Long Only and are based on an investment in TPEP Long Only made on May 1, 2019, the date of TPEP Long Only's inception, through TPG Public Equity Partners Long Opportunities-A, L.P., the "onshore feeder." As of September 30, 2024, TPEP Long Only had estimated inception-to-date gross returns of 50% and net returns of 49%. Gross performance figures are presented after any investment-related expenses, a 1% annual management fee, net interest, other expenses and the reinvestment of dividends, and include any gains or losses from "new issue" securities.
- 17) Total Return includes onshore investors participating directly through the master fund and investors through the offshore vehicle. Total Return for the offshore vehicle was 4%.
- 18) Total Returns for onshore funds only. Total Returns for the offshore vehicles were: (i) for the MVP Fund, 11%, (ii) for ABC Evergreen, NM and (iii) for the Super Fund, 8%.
- 19) TCAP launched on January 1, 2023. Total Return includes AGTB Private BDC, which commenced operations on May 10, 2022 and merged with TCAP on January 1, 2023. Total Return is calculated as the change in NAV per share during the period, plus distributions per share (assuming dividends and distributions are reinvested) divided by the beginning NAV per share. Inception-to-date figures for Class I, Class D, and Class S shares use the initial offering price per share as the beginning NAV. Total Return presented is for Class I and is prior to the impact of any potential upfront placement fees. An investment in TCAP is subject to a maximum upfront placement fee of 1.5% for Class D and 3.5% for Class S, which would reduce the amount of capital available for investment, if applicable. There are no upfront placement fees for Class I shares. Total Return has been annualized for periods less than or greater than one year. On July 28, 2023, TCAP completed its merger with AGTB where TCAP paid cash consideration for each share of common stock of AGTB. TCAP will continue as the surviving company. At the completion of the merger, AGTB's final Net IRR was 6.1%.
- 20) The Rise Climate Global South Fund excludes a \$500 million commitment (\$175 million of which was closed as of September 30, 2024) from ALTERRA Transformation LP made to a separate vehicle for purposes of deploying catalytic capital in connection with investments located in the Global South made by the Rise Climate II Fund and the Rise Climate Global South Fund.

GAAP Statements of Operations Expanded (Unaudited)

(\$ in thousands)	3Q'23	4Q'23	1Q'24	2Q'24	3Q'24	3Q'24 YTD	3Q'24 LTM
Revenues							
Fees and other	\$ 366,149	\$ 529,903	\$ 512,295	\$ 522,800	\$ 524,733	\$ 1,559,828	\$ 2,089,731
Capital allocation-based income (loss)	(205,794)	453,234	311,776	221,394	330,670	863,840	1,317,074
Total revenues	160,355	983,137	824,071	744,194	855,403	2,423,668	3,406,805
Expenses							
Compensation and benefits:							
Cash-based compensation and benefits	123,160	188,099	206,336	191,486	205,641	603,463	791,562
Equity-based compensation	136,650	205,813	227,908	227,542	242,405	697,855	903,668
Performance allocation compensation	(120,770)	319,028	196,434	133,753	223,637	553,824	872,852
Total compensation and benefits	139,040	712,940	630,678	552,781	671,683	1,855,142	2,568,082
General, administrative and other	101,596	171,561	151,632	170,184	141,262	463,078	634,639
Depreciation and amortization	7,701	23,446	32,965	32,079	32,400	97,444	120,890
Interest expense	7,792	14,800	21,122	21,502	21,789	64,413	79,213
Expenses of consolidated Public SPACs	81	—	—	—	—	—	—
Total expenses	256,210	922,747	836,397	776,546	867,134	2,480,077	3,402,824
Investment income (loss)							
Net gains (losses) from investment activities	(4,203)	(4,895)	(5,198)	(16,652)	(8,483)	(30,333)	(35,228)
Interest, dividends and other	10,994	13,674	12,904	13,816	12,670	39,390	53,064
Investment and other income of consolidated Public SPACs	2,596	—	—	—	—	—	—
Total investment income (loss)	9,387	8,779	7,706	(2,836)	4,187	9,057	17,836
Income (loss) before income taxes	(86,468)	69,169	(4,620)	(35,188)	(7,544)	(47,352)	21,817
Income tax expense	8,244	26,757	4,386	22,390	13,881	40,657	67,414
Net income (loss)	(94,712)	42,412	(9,006)	(57,578)	(21,425)	(88,009)	(45,597)
Net income attributable to redeemable equity in Public SPACs	5,148	—	—	—	—	—	—
Net income (loss) attributable to non-controlling interests in TPG Operating Group	(49,556)	7,943	(55,037)	(57,292)	(33,503)	(145,832)	(137,889)
Net income (loss) attributable to other non-controlling interests	(64,971)	21,296	30,512	13,691	3,117	47,320	68,616
Net income attributable to TPG Inc.	\$ 14,667	\$ 13,173	\$ 15,519	\$ (13,977)	\$ 8,961	\$ 10,503	\$ 23,676

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.

Non-GAAP Financial Measures Expanded

(\$ in thousands)	3Q'23	4Q'23	1Q'24	2Q'24	3Q'24	3Q'24 YTD	3Q'24 LTM
Fee-Related Revenues							
Management fees	\$ 278,503	\$ 395,608	\$ 402,684	\$ 413,275	\$ 407,163	\$ 1,223,122	\$ 1,618,730
Fee-related performance revenues	—	1,642	3,875	4,485	5,557	13,917	15,559
Transaction, monitoring and other fees, net	30,892	55,285	34,155	34,146	43,153	111,454	166,739
Other income	11,947	12,192	10,494	7,090	3,969	21,553	33,745
Fee-Related Revenues	321,342	464,727	451,208	458,996	459,842	1,370,046	1,834,773
Fee-Related Expenses							
Cash-based compensation and benefits, net	99,605	156,622	181,683	164,746	174,514	520,943	677,565
Fee-related performance compensation	—	1,401	1,938	2,242	2,778	6,958	8,359
Operating expenses, net	65,670	81,153	85,216	90,744	91,783	267,743	348,896
Fee-Related Expenses	165,275	239,176	268,837	257,732	269,075	795,644	1,034,820
Fee-Related Earnings	156,067	225,551	182,371	201,264	190,767	574,402	799,953
Realized performance allocations, net	43,376	18,996	31,552	25,979	32,112	89,643	108,639
Realized investment income and other, net	5,672	(24,976)	(9,315)	5,910	(2,529)	(5,934)	(30,910)
Depreciation expense	(1,235)	(3,010)	(5,615)	(4,722)	(5,045)	(15,382)	(18,392)
Interest expense, net	2,706	(1,088)	(9,987)	(7,672)	(9,118)	(26,777)	(27,865)
Distributable Earnings	206,586	215,473	189,006	220,759	206,187	615,952	831,425
Income taxes	(11,007)	(9,826)	(8,381)	(14,120)	(16,742)	(39,243)	(49,069)
After-Tax Distributable Earnings	\$ 195,579	\$ 205,647	\$ 180,625	\$ 206,639	\$ 189,445	\$ 576,709	\$ 782,356

Includes activity from TPG AG starting November 1, 2023, the date of the Acquisition.
See the Reconciliations and Disclosures Section of this presentation for reconciliations of Non-GAAP to the most comparable GAAP measures and adjustment descriptions.



Reconciliations and Disclosures

GAAP to Non-GAAP Financial Measures Reconciliation

(\$ in thousands)	3Q'23	4Q'23	1Q'24	2Q'24	3Q'24	3Q'24 YTD	3Q'24 LTM
GAAP Revenue	\$ 160,355	\$ 983,137	\$ 824,071	\$ 744,194	\$ 855,403	\$ 2,423,668	\$ 3,406,805
Capital-allocation based income	205,794	(453,234)	(311,776)	(221,394)	(330,670)	(863,840)	(1,317,074)
Expense reimbursements	(44,050)	(57,150)	(45,667)	(50,227)	(62,652)	(158,546)	(215,696)
Investment income and other	(757)	(8,026)	(15,420)	(13,577)	(2,239)	(31,236)	(39,262)
Fee-Related Revenues	\$ 321,342	\$ 464,727	\$ 451,208	\$ 458,996	\$ 459,842	\$ 1,370,046	\$ 1,834,773
GAAP Expenses	\$ 256,210	\$ 922,747	\$ 836,397	\$ 776,546	\$ 867,134	\$ 2,480,077	\$ 3,402,824
Depreciation and amortization expense	(7,701)	(23,446)	(32,965)	(32,079)	(32,400)	(97,444)	(120,890)
Interest expense	(7,792)	(14,800)	(21,122)	(21,502)	(21,789)	(64,413)	(79,213)
Expenses related to consolidated TPG Funds and Public SPACs	(81)	—	—	—	—	—	—
Expense reimbursements	(44,050)	(57,150)	(45,667)	(50,227)	(62,652)	(158,546)	(215,696)
Performance allocation compensation	120,770	(319,028)	(196,434)	(133,753)	(223,637)	(553,824)	(872,852)
Equity-based compensation	(136,850)	(205,813)	(227,908)	(227,542)	(242,405)	(697,855)	(903,668)
Acquisition success fees	—	(20,000)	—	—	—	—	(20,000)
Non-core expenses and other	(15,431)	(43,334)	(43,464)	(53,711)	(15,176)	(112,351)	(155,685)
Fee-Related Expenses	\$ 165,275	\$ 239,176	\$ 268,837	\$ 257,732	\$ 269,075	\$ 795,644	\$ 1,034,820
Net (loss) income	\$ (94,712)	\$ 42,412	\$ (9,006)	\$ (57,578)	\$ (21,425)	\$ (88,009)	\$ (45,597)
Net income attributable to redeemable interests in Public SPACs	(5,148)	—	—	—	—	—	—
Net (income) loss attributable to other non-controlling interests	64,971	(21,296)	(30,512)	(13,691)	(3,117)	(47,320)	(68,616)
Amortization expense	2,913	16,979	23,998	24,004	24,003	72,005	88,984
Equity-based compensation	137,896	204,648	225,422	225,919	243,287	694,628	899,276
Unrealized performance allocations, net	68,244	(63,092)	(24,481)	(13,417)	(46,395)	(84,293)	(147,385)
Unrealized investment income	27,120	(16,951)	(20,227)	(5,344)	(11,525)	(37,096)	(54,047)
Unrealized loss on derivatives	(66)	—	—	—	—	—	—
Income taxes	(3,068)	17,311	(4,178)	8,585	(2,863)	1,544	18,855
Acquisition success fees	—	20,000	—	—	—	—	20,000
Non-recurring and other	(2,571)	5,636	19,609	38,161	7,480	65,250	70,886
After-tax Distributable Earnings	195,579	205,647	180,625	206,639	189,445	576,709	782,356
Income taxes	11,007	9,826	8,381	14,120	16,742	39,243	49,069
Distributable Earnings	206,586	215,473	189,006	220,759	206,187	615,952	831,425
Realized performance allocations, net	(43,376)	(18,996)	(31,552)	(25,979)	(32,112)	(89,643)	(108,639)
Realized investment income and other, net	(5,672)	24,976	9,315	(5,910)	2,529	5,934	30,910
Depreciation expense	1,235	3,010	5,615	4,722	5,045	15,382	18,392
Interest expense, net	(2,706)	1,088	9,987	7,672	9,118	26,777	27,865
Fee-Related Earnings	\$ 156,067	\$ 225,551	\$ 182,371	\$ 201,264	\$ 190,767	\$ 574,402	\$ 799,953

GAAP to Non-GAAP Balance Sheet Reconciliation

(\$ in thousands)	4Q'23	3Q'24	(\$ in thousands)	4Q'23	3Q'24
Total GAAP Assets	\$ 9,369,672	\$ 10,522,018	Total GAAP Liabilities	\$ 6,008,538	\$ 7,134,929
Impact of other consolidated entities			Impact of other consolidated entities		
Cash and cash equivalents	(559,708)	(903,472)	Accounts payable and accrued expenses	(167,235)	(436,629)
Due from affiliates	(346,910)	(266,640)	Due to affiliates	(137,479)	(168,906)
Investments	(4,954,855)	(5,338,479)	Accrued performance allocation compensation	(4,096,052)	(4,319,333)
Intangible assets and goodwill	(77,688)	(67,030)	Other liabilities	(377,727)	(394,967)
Other assets	(285,406)	(241,590)	Subtotal for other consolidated entities	(4,778,493)	(5,319,835)
Subtotal for other consolidated entities	(6,224,567)	(6,817,211)			
Reclassification adjustments			Reclassification adjustments		
Restricted cash	(13,183)	(13,329)	Accounts payable and accrued expenses	291,586	495,191
Due from affiliates	(72,067)	(51,019)	Due to affiliates	(5,696)	(239,274)
Investments	(1,769,257)	(2,016,759)	Other liabilities	(274,736)	(243,637)
Net accrued performance	891,455	974,687	Subtotal for reclassification adjustments	11,154	12,280
Investments in funds	877,802	1,042,072)	Total Book Liabilities	\$ 1,241,199	\$ 1,827,374
Other assets	502,419	442,482			
Subtotal for reclassification adjustments	417,169	378,134			
Total Book Assets	\$ 3,562,274	\$ 4,082,941			

Additional Information

Dividend Policy

Our current intention is to pay holders of our Class A common stock and nonvoting Class A common stock a quarterly dividend representing at least 85% of TPG Inc.'s share of distributable earnings attributable to the TPG Operating Group, subject to adjustment as determined by our board of directors and, until the Sunset, our Executive Committee to be necessary or appropriate to provide for the conduct of our business, to make appropriate investments in our business and funds, to comply with applicable law, any of our debt instruments or other agreements, or to provide for future cash requirements such as tax-related payments and clawback obligations. Although we expect to pay at least 85% of our DE as a dividend, the percentage of our DE paid out as a dividend could fall below that target minimum. All of the foregoing is subject to the further qualification that the declaration and payment of any dividends are at the sole discretion of our board of directors and, until the Sunset, our Executive Committee and the board of directors and Executive Committee may change our dividend policy at any time, including, without limitation, to reduce such dividends or even to eliminate such dividends entirely. Any future determination as to the declaration and payment of dividends, if any, will be at the discretion of our board of directors and, until the Sunset, our Executive Committee after taking into account various factors, including our business, operating results and financial condition, current and anticipated cash needs, plans for expansion and any legal or contractual limitations on our ability to pay dividends. Certain of our existing credit facilities include, and any financing arrangement that we enter into in the future may include restrictive covenants that limit our ability to pay dividends. In addition, the TPG Operating Group is generally prohibited under Delaware law from making a distribution to a limited partner to the extent that, at the time of the distribution, after giving effect to the distribution, liabilities of the TPG Operating Group (with certain exceptions) exceed the fair value of its assets. Subsidiaries of the TPG Operating Group are generally subject to similar legal limitations on their ability to make distributions to the TPG Operating Group.

Non-GAAP Financial Measures

In this presentation, we disclose non-GAAP financial measures, including Distributable Earnings ("DE"), After-tax DE, Fee-Related Earnings ("FRE"), Fee-Related Earnings margin ("FRE Margin"), fee-related revenues ("FRR"), and fee-related expenses. These measures are not financial measures under GAAP and should not be considered as substitutes for net income, revenues or total expenses, and they may not be comparable to similarly titled measures reported by other companies. These measures should be considered in addition to GAAP measures. We use these measures to assess the core operating performance of our business, and further definitions can be found on the following pages.

Definitions

Acquisition refers to the Company's acquisition of Angelo Gordon and certain of its affiliates (collectively, "Angelo Gordon" or "AG," and after the Acquisition, "TPG Angelo Gordon" or "TPG AG").

After-tax Distributable Earnings ("After-tax DE") is a non-GAAP performance measure of our distributable earnings after reflecting the impact of income taxes. We use it to assess how income tax expense affects amounts available to be distributed to our Class A common stockholders and Common Unit holders. After-tax DE differs from U.S. GAAP net income computed in accordance with U.S. GAAP in that it does not include the items described in the definition of DE herein; however, unlike DE, it does reflect the impact of income taxes. Income taxes, for purposes of determining After-tax DE, represent the total U.S. GAAP income tax expense adjusted to include only the current tax expense (benefit) calculated on U.S. GAAP net income before income tax and includes the current payable under our Tax Receivable Agreement. Further, the current tax expense (benefit) utilized when determining After-tax DE reflects the benefit of deductions available to the Company on certain expense items that are excluded from the underlying calculation of DE, such as equity-based compensation charges. We believe that including the amount currently payable under the Tax Receivable Agreement and utilizing the current income tax expense (benefit), as described above, when determining After-tax DE is meaningful as it increases comparability between periods and more accurately reflects earnings that are available for distribution to shareholders.

Assets Under Management ("AUM") represents the sum of:

- i) fair value of the investments and financial instruments held by our private equity, credit and real estate funds (including fund-level asset-related leverage), other than as described below, as well as related co-investment vehicles managed or advised by us, plus the capital that we are entitled to call from investors in those funds and vehicles, pursuant to the terms of their respective capital commitments, net of outstanding leverage associated with subscription-related credit facilities, and including capital commitments to funds that have yet to commence their investment periods;
- ii) the gross amount of assets (including leverage where applicable) for our real estate investment trusts and BDCs;
- iii) the net asset value of certain of our hedge funds;
- iv) the aggregate par amount of collateral assets, including principal cash, for our collateralized loan obligation vehicles; and
- v) IPO proceeds held in trust, excluding interest, as well as forward purchase agreements and proceeds associated with the private investment in public equity related to our Public SPACs upon the consummation of a business combination.

Our definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing the investment funds that we manage, or calculated pursuant to any regulatory definitions.

AUM Not Yet Earning Fees represents the amount of capital commitments to TPG's funds and co-investment vehicles that has not yet been invested or considered active, and as this capital is invested or activated, the fee-paying portion will be included in FAUM.

AUM Subject to Fee Earning Growth represents capital commitments that when deployed have the ability to grow our fees through earning new management fees (AUM Not Yet Earning Fees) or when management fees can be charged at a higher rate as capital is invested or for certain funds as management fee rates increase during the life of a fund (FAUM Subject to Step-Up).

Available capital is the aggregate amount of unfunded capital commitments and callable distributions that partners have committed to our funds and co-investment vehicles to fund future investments, as well as IPO and forward purchase agreement proceeds associated with our Public SPACs, and private investment in public equity commitments by investors upon the consummation of a business combination associated with our Public SPACs. Available capital is reduced for investments completed using fund-level subscription-related credit facilities. We believe this measure is useful to investors as it provides additional insight into the amount of capital that is available to our investment funds and co-investment vehicles to make future investments.

Capital invested is the aggregate amount of capital invested during a given period by our investment funds, co-investment vehicles, and CLOs, as well as SPACs in conjunction with the completion of a business combination and increases in gross assets of certain perpetual funds. It excludes certain hedge fund activity, but includes investments made using investment financing arrangements like credit facilities, as applicable. We believe this measure is useful to investors as it measures capital deployment across the firm.

Definitions (Cont'd)

Capital raised is the aggregate amount of subscriptions and capital raised by our investment funds and co-investment vehicles during a given period, as well as the senior and subordinated notes issued through our CLOs and equity raised through our perpetual vehicles. We believe this measure is useful to investors as it measures access to capital across TPG and our ability to grow our management fee base.

Catch-up fees, also known as out of period management fees, represent fees paid in any given period that are related to a prior period, usually due to a new limited partner coming into a fund in a subsequent close.

Distributable Earnings ("DE") is used to assess performance and amounts potentially available for distributions to partners. DE is derived from and reconciled to, but not equivalent to, its most directly comparable U.S. GAAP measure of net income. DE differs from U.S. GAAP net income computed in accordance with U.S. GAAP in that it does not include (i) unrealized performance allocations and related compensation expense, (ii) unrealized investment income, (iii) equity-based compensation expense, (iv) net income (loss) attributable to non-controlling interests in consolidated entities, or (v) certain other items, such as contingent reserves.

Excluded Assets refers to the assets and economic entitlements transferred to RemainCo listed in Schedule A to the master contribution agreement entered into in connection with the Reorganization (as defined herein), which primarily include (i) minority interests in certain sponsors unaffiliated with TPG, (ii) the right to certain performance allocations in TPG funds, (iii) certain co-invest interests and (iv) cash.

FAUM Subject to Step-Up represents capital raised within certain funds where the management fee rate increases once capital is invested or as a fund reaches a certain point in its life where the fee rate for certain investors increases. FAUM Subject to Step-Up is included within FAUM.

Fee-Related Earnings ("FRE") is a supplemental performance measure and is used to evaluate our business and make resource deployment and other operational decisions. FRE differs from net income computed in accordance with U.S. GAAP in that it adjusts for the items included in the calculation of DE and also adjusts to exclude (i) realized performance allocations and related compensation expense, (ii) realized investment income from investments and financial instruments, (iii) net interest (interest expense less interest income), (iv) depreciation, (v) amortization, and (vi) certain non-core income and expenses. We use FRE to measure the ability of our business to cover compensation and operating expenses from fee revenues other than capital allocation-based income. The use of FRE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein.

Fee-Related Earnings margin ("FRE margin") is defined as Fee-Related Earnings divided by fee-related revenues.

Fee-related expenses is a component of FRE. Fee-related expenses differs from expenses computed in accordance with U.S. GAAP in that it is net of certain reimbursement arrangements and does not include performance allocation compensation. Fee-related expenses is used in management's review of the business.

Fee-related revenues ("FRR") is a component of FRE. Fee-related revenues is comprised of (i) management fees, (ii) fee-related performance revenues, (iii) transaction, monitoring and other fees, net, and (iv) other income. Fee-related performance revenues refers to incentive fees from perpetual capital vehicles that are: (i) measured and expected to be received on a recurring basis and (ii) not dependent on realization events from the underlying investments. Fee-related revenues differs from revenue computed in accordance with U.S. GAAP in that it excludes certain reimbursement expense arrangements.

Fee earning AUM ("FAUM") represents only the AUM from which we are entitled to receive management fees. FAUM is the sum of all the individual fee bases that are used to calculate our management fees and differs from AUM in the following respects: (i) assets and commitments from which we are not entitled to receive a management fee are excluded (e.g., assets and commitments with respect to which we are entitled to receive only performance allocations or are otherwise not currently entitled to receive a management fee) and (ii) certain assets, primarily in our credit and real estate funds, have different methodologies for calculating management fees that are not based on the fair value of the respective funds' underlying investments. We believe this measure is useful to investors as it provides additional insight into the capital base upon which we earn management fees. Our definition of FAUM is not based on any definition of AUM or FAUM that is set forth in the agreements governing the investment funds and products that we manage.

Investment Appreciation / (Depreciation) represents fund appreciation for our private equity and real estate funds and gross returns for our credit funds.

IPO refers to our initial public offering of Class A common stock of TPG Inc. that was completed on January 18, 2022.

Loan Level Return, with respect to our CLOs, represents gross returns which are presented on a total return basis for invested assets held, excluding any financing costs or operating fees incurred and using a time-weighted return methodology. Returns over multiple periods are calculated by geometrically linking each period's return over time.

Definitions (Cont'd)

Net accrued performance represents both unrealized and undistributed performance allocations and fee-related performance revenues resulting from our general partner interests in investment funds that we manage. We believe this measure is useful to investors as it provides additional insight into the accrued performance to which the TPG Operating Group Common Unit holders are expected to receive.

Non-GAAP Financial Measures represent financial measures that are calculated and presented on the basis of methodologies other than in accordance with generally accepted accounting principles in the United States of America. These non-GAAP financial measures should be considered in addition to and not as a substitute for, or superior to, financial measures presented in accordance with U.S. GAAP. We use these measures to assess the core operating performance of our business.

Operating profit margin is defined as U.S. GAAP net income divided by U.S. GAAP total revenue.

Performance Eligible AUM refers to the AUM that is currently, or may eventually, produce performance allocations or fee-related performance revenues. All funds for which we are entitled to receive a performance allocation, incentive fee or fee-related performance revenue are included in Performance Eligible AUM.

Performance Generating AUM refers to the AUM of funds we manage that are currently above their respective hurdle rate or preferred return, and profit of such funds are being allocated to, or earned by, us in accordance with the applicable limited partnership agreements or other governing agreements.

Realizations represent distributions sourced from proceeds from the disposition of investments and current income, in addition to investment proceeds from Public SPACs in conjunction with the completion of a business combination.

RemainCo refers to, collectively, Tarrant Remain Co I, L.P., a Delaware limited partnership, Tarrant Remain Co II, L.P., a Delaware limited partnership, and Tarrant Remain Co III, L.P., a Delaware limited partnership, which owns the Excluded Assets, and Tarrant Remain Co GP, LLC, a Delaware limited liability company serving as their general partner.

Reorganization refers to the corporate reorganization, which included a corporate conversion of TPG Partners, LLC to a Delaware corporation named TPG Inc., in conjunction with the IPO. Unless the context suggests otherwise, references in this report to "TPG", "the Company", "we", "us" and "our" refer (i) prior to the completion of the Reorganization and IPO to TPG Group Holdings SBS, L.P. and its consolidated subsidiaries and (ii) from and after the completion of the Reorganization and IPO to TPG Inc. and its consolidated subsidiaries.

Total participating shares outstanding refers to the sum of (i) shares (Class A voting, Class A non-voting and TPG Operating Group Common Units) and (ii) share-based payment awards with non-forfeitable rights to dividends that benefit from the distribution of profits from TPG Operating Group at the end of any given period. This does not include shares or restricted stock units (i) whose dividends accrue to be paid on vesting or (ii) which do not participate in dividends.

TPG Operating Group refers (i) for periods prior to giving effect to the Reorganization, to the TPG Operating Group partnerships and their respective consolidated subsidiaries; (ii) for periods beginning after giving effect to the Reorganization through November 1, 2023, (A) to the TPG Operating Group partnerships and their respective consolidated subsidiaries and (B) not to RemainCo and (iii) for periods after November 1, 2023, to TPG Operating Group II, L.P., a Delaware limited partnership, and its respective consolidated subsidiaries, including TPG Operating Group I, L.P. and TPG Operating Group III, L.P.

